Consolidated Financial Report December 31, 2019

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# **Independent Auditor's Report**

RSM US LLP

Boards of Directors Young Women's Christian Association of Boston, Inc. and Affiliates

# **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Young Women's Christian Association of Boston, Inc. and Affiliates (the Organization), which comprise the consolidated statements of financial position as of December 31, 2019 and 2018, the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements (collectively, the financial statements).

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

RSM US LLP

Boston, Massachusetts June 29, 2020

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# Consolidated Statements of Financial Position December 31, 2019 and 2018

	2019	2018
Assets		
Current assets:		
Cash and cash equivalents	\$ 1,017,312	\$ 503,022
Rent receivable	130,270	159,111
Pledges receivable, net	231,392	72,875
Other receivables	81,728	15,500
Prepaid expenses	118,053	51,394
Tenant security deposits	176,675	110,463
Escrow deposits	642,818	506,799
Total current assets	2,398,248	1,419,164
Property and equipment, net	 27,496,121	28,989,210
Other assets:		
Cash restricted for endowment	50,000	_
Investments	6,874,991	6,715,856
Deferred rent	196,645	191,928
Deferred costs, net	119,551	148,613
Beneficial interest in perpetual trust	38,024	32,531
Total other assets	7,279,211	7,088,928
Total assets	\$ 37,173,580	\$ 37,497,302
Liabilities and Net Assets/Members' Equity		
Current liabilities:		
Mortgage notes payable - current portion, net of deferred financing costs	\$ 453,990	\$ 407,437
Accounts payable and accrued expenses	628,697	466,038
Deferred revenue	95,141	33,272
Tenant security deposits	109,046	110,463
Total current liabilities	1,286,874	1,017,210
Long-term liabilities:		
Notes payable	2,750,000	2,750,000
Mortgage notes payable, net of current portion and deferred financing costs	16,346,381	16,800,371
Accrued interest payable	1,084,733	994,112
Fair value of interest rate swap contract	1,119,024	1,223,393
Total long-term liabilities	21,300,138	21,767,876
Total liabilities	 22,587,012	22,785,086
Net assets/members' equity:		
Without donor restrictions/members' equity:	11,775,650	11,567,132
With donor restrictions	2,572,463	2,297,451
Non-controlling interest in affiliates	238,455	847,633
Total net assets/members' equity	 14,586,568	14,712,216
Total liabilities and net assets/members' equity	\$ 37,173,580	\$ 37,497,302

#### Consolidated Statements of Activities Years Ended December 31, 2019 and 2018

	Without Donor	With Donor	2019		hout Donor	With Donor	2018
Operating revenues and support:	Restrictions	Restrictions	Total	Re	estrictions	Restrictions	Total
Foundation and corporate contributions	\$ 171.146	\$ 150.000 \$	321.146	\$	242.927	\$ 139,422	382.349
Individuals' contributions	302,153	-	302,153	Ψ	165,935	-	165,935
State contributions	49,556	-	49,556		-	_	-
United Way revenue	19,000	<del>-</del>	19,000		39,203	_	39,203
Special events revenue (net of expenses of \$44,570 and \$52,585	,		10,000		,		,
as of December 31, 2019 and 2018, respectively)	252,784	_	252,784		216,677	-	216,677
Donated services	39,439	-	39,439		98,113	-	98,113
Program revenue	379,778	_	379,778		305,349	-	305,349
Investment return designated for operations	871,037	_	871,037		951,090	-	951,090
Provision for uncollectible pledges	-	(3,000)	(3,000)		-	(5,500)	(5,500)
Net assets released from restrictions	140,000	(140,000)	` -		81,250	(81,250)	-
Total operating revenues and support	2,224,893	7,000	2,231,893		2,100,544	52,672	2,153,216
Expenses:							
Program	1,549,288	-	1,549,288		1,456,040	-	1,456,040
Management, general and administrative	264,094	-	264,094		268,061	-	268,061
Fundraising	396,565	-	396,565		386,507	-	386,507
Total expenses	2,209,947	-	2,209,947		2,110,608	-	2,110,608
Operating gain before depreciation, amortization							
and net rental activities	14,946	7,000	21,946		(10,064)	52,672	42,608
Depreciation and amortization expense		-			16,259	-	16,259
Rental/hotel activities:							
Rental/hotel income	7,644,783	-	7,644,783		7,762,102	-	7,762,102
Rental/hotel expense	(8,310,317)	-	(8,310,317)		(8,519,760)	-	(8,519,760)
Net rental activities	(665,534)	-	(665,534)		(757,658)	-	(757,658)
Operating gain (loss)	(650,588)	7,000	(643,588)		(783,981)	52,672	(731,309)
Non-operating revenues (losses):							
Net non-endowment investment loss	78,395	-	78,395		(13,896.00)	-	(13,896.00)
Net endowment investment return (loss)	738,201	262,519	1,000,720		(405,956)	(155,724)	(561,680)
Investment return designated for operations	(871,037)	-	(871,037)		(951,090)	-	(951,090)
Change in beneficial interest in perpetual trust	-	5,493	5,493		-	(4,947)	(4,947)
Change in fair value of interest rate swap contract	104,369	-	104,369		497,955	-	497,955
Distribution to investor member	-	-	-		(13,361)	-	(13,361)
Other non-operating revenue	200,000	-	200,000			-	
Total non-operating revenues (losses)	249,928	268,012	517,940		(886,348)	(160,671)	(1,047,019)
Changes in net assets/members' equity before non-controlling interest in net gain of affliate	(400,660)	275,012	(125,648)		(1,670,329)	(107,999)	(1,778,328)
Change in net assets/members' equity	(400,660)	275,012	(125,648)		(1,670,329)	(107,999)	(1,778,328)
Net assets/members' equity at beginning of year	12,414,765	2,297,451	14,712,216		14,085,094	2,405,450	16,490,544
Net assets/members' equity at end of year	\$ 12,014,105	<i>'</i>	14,586,568			\$ 2,297,451	
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# Consolidated Statement of Functional Expenses Year Ended December 31, 2019

	F	Program Services		_	Supporting	rting Services				
			Total	Management,			Clarendon			
	Inclusion Services	LeadBoston	Youth Programs	Program Services	General and Administrative	Fundraising	Subtotal	Residences	Total	
	Services	Leaubosion	Programs	Services	Auministrative	Fundraising	Subiolai	Operations	Total	
Salaries and related benefits	\$ 528,167 \$	353,447	\$ 392,237	\$ 1,273,851	\$ 150,889	\$ 317,127	\$ 1,741,867 \$	1,660,856	\$ 3,402,723	
Professional services	45,874	31,197	38,919	115,990	88,072	33,776	237,838	790,467	1,028,305	
Supplies	3,108	2,061	2,276	7,445	1,422	1,714	10,581	166,213	176,794	
Occupancy	36,236	24,037	26,535	86,808	16,560	19,986	123,354	2,069,361	2,192,715	
Insurance	5,109	3,389	3,741	12,239	2,335	2,818	17,392	122,926	140,318	
Advertising	6,632	4,399	4,858	15,889	-	6,689	22,578	53,862	76,440	
Travel and Meetings	5,132	6,273	20,198	31,603	3,097	4,215	38,915	-	38,915	
IT	20,975	13,914	15,360	50,249	9,586	11,569	71,404	-	71,404	
Office	11,509	7,413	7,931	26,853	4,443	17,024	48,320	620,719	669,039	
National Dues	5,058	3,355	3,704	12,117	2,312	2,790	17,219	-	17,219	
Interest	=	=	=.	-	-	-	-	1,407,503	1,407,503	
Business Development	272	-	273	545	-	-	545	-	545	
Total expenses before depreciation										
and amortization	668,072	449,485	516,032	1,633,589	278,716	417,708	2,330,013	6,891,907	9,221,920	
Depreciation and amortization		-	-	-	-	-	-	1,677,008	1,677,008	
Total expenses before eliminations	668,072	449,485	516,032	1,633,589	278,716	417,708	2,330,013	8,568,915	10,898,928	
Eliminations	(37,075)	(23,249)	(23,977)	(84,301)	(14,622)	(21,143)	(120,066)	(258,598)	(378,664)	
Total expenses	\$ 630,997 \$	426,236	\$ 492,055	\$ 1,549,288	\$ 264,094	\$ 396,565	\$ 2,209,947 \$	8,310,317	\$ 10,520,264	

# Consolidated Statement of Functional Expenses Year Ended December 31, 2018

	P	rogram Services		Supporting Se	rvices	_				
	Inclusion		Youth	Total Program	Management, General and			Clarendon Residences		
	Services	LeadBoston	Programs	Services	Administrative	Fundraising	Subtotal	Operations	Total	
October and related boundity	\$ 523,308 \$	000 470	Φ 007.7E7	A 4 400 500	Φ 040,000	<b>0.40.400</b>	Ф 4 747 700 Ф	4 000 547	Ф. 0.544.050	
Salaries and related benefits	Ψ 020,000 Ψ	,	\$ 327,757	\$ 1,183,538		. ,	\$ 1,717,703 \$	, , -	\$ 3,541,250	
Professional services	52,095	33,098	32,628	117,821	21,704	31,470	170,995	703,613	874,608	
Supplies	2,647	1,682	1,657	5,986	1,102	1,598	8,686	289,711	298,397	
Occupancy	37,957	24,115	23,773	85,845	15,815	22,929	124,589	1,910,392	2,034,981	
Insurance	5,542	3,522	3,473	12,537	2,310	3,349	18,196	130,481	148,677	
Advertising	2,455	1,559	1,538	5,552	1,023	1,482	8,057	125,294	133,351	
Travel and meetings	13,932	8,851	8,725	31,508	5,805	8,416	45,729	-	45,729	
IT	20,278	12,883	12,701	45,862	8,449	12,251	66,562	-	66,562	
Office	12,397	7,876	7,764	28,037	5,166	7,489	40,692	756,905	797,597	
National dues	4,612	2,930	2,889	10,431	1,921	2,789	15,141	-	15,141	
Interest	=	=	-	=	=	-	=	1,436,990	1,436,990	
Business development	531	337	332	1,200	221	322	1,743		1,743	
Total expenses before depreciation										
and amortization	675,754	429,326	423,237	1,528,317	281,548	408,228	2,218,093	7,176,933	9,395,026	
Depreciation and amortization	4,370	2,682	3,217	10,269	4,120	1,870	16,259	1,719,464	1,735,723	
Total expenses before eliminations	680,124	432,008	426,454	1,538,586	285,668	410,098	2,234,352	8,896,397	11,130,749	
Eliminations	(31,945)	(20,302)	(20,030)	(72,277)	(13,487)	(21,721)	(107,485)	(376,637)	(484,122)	
Total expenses	\$ 648,179 \$	411,706	\$ 406,424	\$ 1,466,309	\$ 272,181	\$ 388,377	\$ 2,126,867 \$	8,519,760	\$ 10,646,627	

# Consolidated Statements of Cash Flows Years Ended December 31, 2019 and 2018

	2019	2018
Cash flows from operating activities:		
Change in net assets/members' equity	\$ (125,648) \$	(1,778,328)
Adjustments to reconcile change in net assets/members' equity to		
net cash provided by operating activities:		
Depreciation and amortization	1,677,008	1,735,723
Amortization of deferred financing costs	14,025	14,025
Straight-line rent adjustment	(4,717)	(191,928)
Net unrealized and realized (gains) losses on investments	(853,209)	812,684
Change in fair value of interest rate swap contract	(104,369)	(497,955)
Donated securities	(529)	(3,622)
Proceeds from sale of donated securities	529	3,622
Provision for contributions receivable	3,000	5,500
Distributions to investor member	-	13,361
Change in beneficial interest in perpetual trust	(5,493)	4,947
Changes in operating assets and liabilities:	,	
Pledges receivable	(161,517)	(50,175)
Other receivables	(66,228)	5,700
Prepaid expenses	(66,659)	(8,926)
Rent receivable	28,841	98,947
Accounts payable and accrued expenses	162,659	(2,490)
Accrued interest payable	90,621	86,817
Deferred revenue	61,869	(3,918)
Tenant security deposits, net	(1,417)	(0,010)
Net cash provided by operating activities	648,766	243,984
Cash flows from investing activities:		
Purchase of investments	(2,748,179)	(1,539,611)
Proceeds from sale of investments	3,442,252	1,749,093
Lease commission paid to third party	3,442,232	(1,621)
·	(454.956)	, ,
Acquisition of property and equipment	(154,856)	(366,817)
Net cash provided by (used in) investing activities	539,217	(158,956)
Cash flows from financing activities:		
Payments on mortgage notes payable	(421,462)	(391,275)
Distributions to investor member		(13,361)
Net cash used in financing activities	(421,462)	(404,636)
Net change in cash and cash equivalents and restricted cash	766,521	(319,608)
Cash and cash equivalents and restricted cash, beginning of year	1,120,284	1,439,892
Cash and cash equivalents and restricted cash, end of year	\$ 1,886,805 \$	1,120,284
Supplemental disclosure:		
Cash paid for interest	\$ 1,316,882 \$	1,331,329

#### **Notes to Consolidated Financial Statements**

# Note 1. Nature of Organization and Significant Accounting Policies

**Nature of organization:** The Young Women's Christian Association of Boston, Inc. (the Organization), known today as YW Boston, was founded in 1866 by abolitionists and suffragists to serve the needs of women in Greater Boston. As the first YWCA in the nation, YW Boston has been at the forefront of advancing social equality for 150 years. YW Boston shares its mission statement with all other YWCA affiliates nationwide: to eliminate racism, empower women, and promote peace, justice, freedom and dignity for all. Today, YW Boston helps individuals and organizations create more inclusive environments where women, people of color and especially women of color can succeed.

YWCA Clarendon, Inc. was formed on June 27, 2003, and Clarendon Residences, LLC (a Massachusetts limited liability company, (the Company) was formed on July 1, 2003. YWCA Clarendon, Inc. is owned 79% by the Organization and 21% by an unrelated third party. The Company is owned .01% by YWCA Clarendon, Inc. and 99.99% by an unrelated investor member. YWCA Clarendon, Inc. acts as the managing member of the Company for the purpose of owning and operating the building at 140 Clarendon Street, Boston, Massachusetts (the Project). The building is composed of 79 qualifying low-income residential units and 105 market rate residential and transient units, including some units operated as hotel units, as well as commercial and retail space. Both the unrelated third party of YWCA Clarendon Inc. and the investor member of the Company are accounted for as noncontrolling interests in the consolidated financial statements.

The Organization follows the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 360-20, Property and Equipment regarding the accounting for sales of real estate. This requires the seller to treat a sales transaction as a financing, leasing, or profit sharing arrangement when the transaction is structured in such a way that the seller retains substantial risks or rewards of ownership. The Organization holds the ground lease for the property, has the right to repurchase the investor's interest in the Company for a nominal amount after the end of the tax credit compliance period, and is a lessee in the building. When the Company began operations, the Organization provided support to the Company through loans and deferral of the development fee, and for ground lease and management fee payments. The Company has begun making payments to the Organization on these obligations based on available cash flow in accordance with the partnership agreement. Due to the integral nature of the relationship between the Organization and the Company, the Company is consolidated with the Organization in these financial statements.

In the accompanying consolidated financial statements, the Company and YWCA Clarendon, Inc. are referred to as the Affiliates.

**Basis of consolidation:** The consolidated financial statements include the accounts of the Organization, the Company and YWCA Clarendon, Inc., collectively referred to in the accompanying consolidated financial statements as the Organization. All inter-company balances and transactions eliminate in the accompanying consolidated financial statements. The non-controlling interest in affiliates includes the interests of the investor member of the Company and the third-party shareholder of YWCA Clarendon, Inc.

#### **Notes to Consolidated Financial Statements**

# Note 1. Nature of Organization and Significant Accounting Policies (Continued)

**Classification and reporting of net assets:** The Organization's financial statement presentation follows the requirements of FASB ASC 958, Financial Statements of Not-for Profit Organizations. Under this standard, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. A description of the two net asset classes follows:

- Net assets without donor restrictions represent the portion of net assets of the Organization that includes expendable funds available to support operations that is not subject to donor-imposed stipulations or time restrictions.
- Net assets with donor restrictions represent contributions and other inflows of assets whose use by
  the Organization is limited by donor-imposed stipulations that require that they be held in perpetuity,
  or whose use may or will be met by actions of the Organization or the passage of time. These net
  assets include, pursuant to Massachusetts law, unappropriated cumulative investment return on
  endowment.

**Contributions:** Contributions received, including unconditional pledges, are initially recognized at fair value as revenue when donors make unconditional commitments. Pledges made and collected in the same reporting period are recorded in the appropriate net asset category when they are received. Unconditional pledges receivable in future periods are included in the consolidated financial statements as pledges receivable. Unconditional pledges receivable are recognized at the estimated net present value of such pledges, net of an allowance for uncollectible amounts. Conditional promises, that is, those with a measurable performance or other barrier and a right of return, are recognized as support when conditions on which they depend are substantially met.

The Organization reports gifts of cash and other assets as donor-restricted support if they are unconditionally received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, a stipulated time restriction ends or the purpose of the restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions, and reported in the accompanying consolidated statements of activities as net assets released from restrictions. Donor restricted contributions received and satisfied in the same period are included in net assets without donor restrictions.

The Organization reports contributions of land, building and equipment as net assets without donor restrictions unless the donor places restrictions on their use. Contributions of cash or other assets used to acquire or construct long-lived assets are reported as net assets without donor restriction to the extent the funds have been expended for the stipulated acquisition or construction; or when the asset has been placed into service, otherwise, the contributions are reported as net assets with donor restrictions.

**Donated goods and services:** Volunteers and other organizations contribute goods and services to the Organization in support of various aspects of its programs. Donated goods are reflected in the accompanying consolidated financial statements based upon the fair market value assigned to them by the donating agencies or by management. During the year ended December 31, 2019 and 2018, the Organization received \$39,439 and \$98,113, respectively, of donated services. The Organization receives services from volunteers in various aspects of its programs. The value of these services are not reflected in the accompanying consolidated financial statements as the value assigned to these services by volunteers is not ascertainable and does not meet the recognition criteria under generally accepted accounting principles (GAAP).

#### **Notes to Consolidated Financial Statements**

# Note 1. Nature of Organization and Significant Accounting Policies (Continued)

**Revenue recognition:** In May 2014, the FASB issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers* (Topic 606), which requires an entity to recognize the amount of revenue which it expects to be entitled for the transfer of promised goods or services to customers. The five-step model required for recognizing revenue from contracts with customers is as follows:

- Identify the contract with a customer
- Identify the performance obligations in the contract
- Determine the transaction price
- Allocate the transaction price to the performance obligations in the contract
- Recognize revenue when or as performance obligations are satisfied

Revenue is recognized when promised goods or services are transferred to the customer in an amount that reflects the consideration expected in exchange for those goods or services. ASC Topic 606 may be applied retrospectively to each prior period (full retrospective) or retrospectively with the cumulative effect recognized on the date of initial application (modified retrospective). On January 1, 2019, the Organization adopted ASC Topic 606, under the modified retrospective approach. The Organization determined that the adoption of ASC Topic 606 did not result in an adjustment to net assets and did not have a significant effect on the amount and timing of revenue recognition for the year ended December 31, 2019.

The Organization has identified a performance obligation associated with the provisions of its educational instruction and leadership programs and uses the output measure for recognition as the period of time in which the service are performed.

Revenues from workshop related program activities are recognized at a point in time, when the related program is held.

Below is a summary of the Company's revenue and income streams. Base rent, operating expense reimbursements and lease termination fees represent income from leases and are recognized in accordance with ASC 840. Revenues from hotel operations, tenant services and tenant fees and other income are recognized in accordance with ASC 606.

- Base rent: Rental income resulting from tenant leases is recognized over the non-cancelable term of the related leases on a straight-line basis, which includes the effects of rent step ups and rent abatements. The Company considers any renewal options in determining the lease term. To the extent a lease includes a tenant option to renew or extend the duration of the lease at a fixed or determinable rental rate, the Company evaluates whether that option represents a bargain renewal option by analyzing whether there is reasonable assurance at lease inception that the tenant will exercise the option because the rental rate is sufficiently lower than the expected rental rate for equivalent property under similar terms and conditions at the exercise date. The Company commences rental income recognition when the tenant takes possession of the leased space and the leased space is substantially ready for its intended use.
- <u>Lease termination fees</u>: Income from lease termination fees is recognized immediately if a tenant vacates, or is recognized on a straight-line basis over the shortened remaining lease term.

#### **Notes to Consolidated Financial Statements**

# Note 1. Nature of Organization and Significant Accounting Policies (Continued)

Hotel revenue: Revenue from room rentals, food and beverage sales, banquets and other charges to
guests for telephone service, movie and vending commissions, and laundry services is recognized at
the point-in-time when control transfers to the customer. Room rental revenue is recognized for each
day rooms are occupied. Food and beverage revenue, banquet revenue and other charges are
recognized when the banquet occurs or the services have been provided.

Total revenue recognized in accordance with ASC 606 at a point in time and over time was as follows for the years ended December 31:

	2019		2018
Program Revenue	\$	114,153	\$ 7,150
Total revenue recognized over time		114,153	7,150
Program Revenue Tenant services and tenant charges		265,625 11,362	298,199 6,706
Interest income		10,234	8,237
Hotel room revenue		4,108,695	4,216,544
Hotel other revenue		1,289	4,384
Total revenue recognized at a point in time		4,397,205	4,534,070
Total revenues	\$	4,511,358	\$ 4,541,220

**Operating activities:** The consolidated statements of activities reflect a subtotal for operating gain/(loss). This subtotal reflects revenues that the Organization received for operating purposes. Non-operating activity reflects all other activity, including but not limited to net non-endowment and endowment investment (loss) return, investment return designated for operations (routine spend on invested funds plus any additional appropriation by the Board), change in split interest agreements, change in fair value of interest rate swap contract, distributions to investor member, and other non-operating revenue.

**Beneficial interest in perpetual trust:** The Organization is the income beneficiary of a charitable trust (the trust) under an irrevocable agreement, the assets of which are held by a bank with a trustee having responsibility for both its administration and investment. The trust is restricted in perpetuity.

**Cash and cash equivalents:** For the purposes of the reporting of cash flows, the Organization defines cash equivalents as highly liquid investments with maturities of three months or less.

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the consolidated balance sheets that sum to the total of the same such amounts shown in the consolidated statements of cash flows.

	2019	2018
Cash and cash equivalents Tenant security deposits	\$ 1,017,312 176,675	\$ 503,022 110,463
Escrow deposits	642,818	506,799
Cash restricted for endowment	50,000 \$ 1,886,805	\$ 1,120,284

#### **Notes to Consolidated Financial Statements**

# Note 1. Nature of Organization and Significant Accounting Policies (Continued)

**Operating reserve:** Under the terms of the Company's operating agreement, the Company is required to fund an operating reserve in the amount of \$880,000. The cash reserve at December 31, 2019 and 2018 was \$191,766 and \$187,525, respectively. A \$700,000 letter of credit is in effect to meet the remainder of this requirement. The Operating Reserve cash deposit balances are included in escrows on the consolidated statements of financial position.

**Allowance for bad debts:** Rent receivable, pledges receivable, and other receivables are reported on the statement of financial position as the outstanding balance less an allowance for doubtful accounts. An allowance for doubtful accounts is provided for those receivables considered to be uncollectible based upon historical experience and management's evaluation of outstanding receivables at the end of the year.

**Property, equipment and depreciation:** Property and equipment are recorded at cost when purchased or at fair value at the time of donation. Renewals and betterments are capitalized while repairs and maintenance are charged to operations as incurred.

Depreciation of property and equipment is computed using the straight-line method over the following estimated useful lives and consists of the following:

Estimated
Useful Lives

Buildings and improvements
Equipment, furniture and fixtures

10-40 years 5 years

Depreciation expense for the years ended December 31, 2019 and 2018, amounted to \$1,647,946 and \$1,705,041, respectively, and is reported in depreciation and amortization expense and rental/hotel expenses on the consolidated statements of activities.

**Impairment of long-lived assets:** The Organization has given consideration to FASB ASC 360-10-15, Accounting for Impairment or Disposal of Long-Lived Assets, in its presentation of these financial statements. The Organization reviews long lived assets for impairment whenever events of circumstances indicate the carrying amount may not be recoverable. If facts or circumstances support the possibility of impairment, the Organization will prepare a projection of the undiscounted future cash flows. In cases when the Organization does not expect to recover its carrying value, an impairment loss will be recognized. As of December 31, 2019 and 2018, no impairment indicators were identified and the Organization has not recognized any reduction in the carrying value of its fixed assets.

**Asset retirement obligation:** The Organization follows FASB ASC 410, Asset Retirement and Environmental Obligations. This standard requires a liability be recorded at fair value specific to certain legal environmental obligations. The recording of a liability is required if such conditions exist and the obligation can be reasonably estimated. As of December 31, 2019 and 2018, the Organization is unaware of any such obligations. The Organization will recognize a liability in the period in which it becomes aware of such liability and sufficient information is available to reasonably estimate the fair value.

#### **Notes to Consolidated Financial Statements**

# Note 1. Nature of Organization and Significant Accounting Policies (Continued)

**Endowment and investments:** The investment portfolio consists of board designated endowment, donor restricted endowments, and non-endowment investments. Investments in marketable securities and primarily mutual funds are stated at fair value as established by major securities markets and are pooled for investment purposes. Interest, dividends and mutual fund distributions are recorded when earned. Gains and losses are recognized as incurred or based on market value changes during the period. Investment return (loss) on the endowment is reported on the consolidated statement of activities as net endowment return (loss). Investment return on non-endowment investments is reported on the consolidated statement of activities as net non-endowment loss.

Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is possible that changes in values of investment securities could occur in the near term and such changes could materially affect investments. Net investment return on donor restricted endowment funds is recorded as net assets with donor restrictions in accordance with state law. Net investment return on the remaining investment portfolio are recorded as net assets without donor restrictions. When a donor restriction exists, net investment return is allocated based on the total balance of pooled investments applicable to the respective asset totals.

The Board has interpreted Massachusetts General Law as requiring net investment return of donor-restricted net assets to be retained as net assets with donor restrictions classification until appropriated by the Board and expended. Massachusetts General Law allows the Board to appropriate for expenditure or accumulate so much of an endowment fund as is prudent for the uses, benefits, purposes, and duration for which the endowment fund is established. This includes underwater endowments. In making a determination whether to appropriate or accumulate, the Organization shall act in good faith, with the care that an ordinary person in a like position would exercise under similar circumstances, and shall consider the following factors: the duration and preservation of the endowment fund; the purposes of the Organization and the endowment fund; general economic conditions; the possible effect of inflation or deflation; the expected total return from income and the appreciation of investments; other resources of the Organization; and the investment policy of the Organization.

The Organization has adopted a policy for endowment investments of appropriating for distribution each year 5 percent of the average market value of the investments based on the prior 20 rolling quarters ending September each year. The Organization has adopted investment and spending policies for invested funds that attempt to provide a predictable stream of funding for operations while seeking to maintain the assets.

Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity. Under this investment policy, as approved by the Board of Directors, the donor-restricted endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. The Organization expects its donor-restricted funds, over time, to provide an average rate of return of approximately 7 percent. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

#### **Notes to Consolidated Financial Statements**

#### Note 1. Nature of Organization and Significant Accounting Policies (Continued)

Based on the Organization's spending guidelines, \$431,037 and \$446,590 was utilized for operations for the years ended December 31, 2019 and 2018, and appropriated from the investment portfolio. In addition, the Board voted to appropriate an additional \$440,000 and \$504,500 from the investment portfolio to fund operations during the years ended December 31, 2019 and 2018, respectively. Therefore, a total of \$871,037 and \$951,090 was appropriated from the investment portfolio for the years ended December 31, 2019 and 2018, respectively.

**Deferred costs and amortization:** Deferred financing costs are being amortized through interest expense over the life of related loans using the effective interest method and are presented in the consolidated statements of financial position as a direct deduction from the loans. Deferred financing costs were \$224,398 at December 31, 2019 and 2018. Accumulated amortization totaled \$189,922 and \$175,897 at December 31, 2019 and 2018, respectively. Amortization expense for the years ended December 31, 2019 and 2018 amounted to \$14,025 per year.

Deferred leasing costs are being amortized over the life of commercial leases using the straight-line method. Deferred leasing costs at December 31, 2019 and 2018 were \$241,065. Accumulated amortization as of December 31, 2019 and 2018 was \$121,514 and \$92,452, respectively. Amortization expense for the years ended December 31, 2019 and 2018, amounted to \$29,062 and \$30,682, respectively.

**Derivative financial instruments:** Derivative financial instruments are recognized as assets or liabilities at their fair value on the balance sheet with the changes in the fair value reported in non-operating revenues or losses. These instruments are classified on the consolidated statements of financial position as fair value of interest rate swap contract and the change in the fair value is recorded on the consolidated statements of activities in change in fair value of interest rate swap contract.

**Historic tax credit:** The Project qualified in 2005 for \$8,636,952 in historic tax credits related to qualified rehabilitation costs as designated by the United States Department of the Interior, National Park Service, pursuant to Section 47 of the Internal Revenue Code. For income tax depreciation purposes, the basis of the building has been reduced by the amount of the historic tax credit.

Low income housing tax credits: Section 42 of the Internal Revenue Code provides for low-income housing tax credits for qualified expenditures in connection with the acquisition and construction/rehabilitation of low-income housing. The Company has received an allocation of credits from the state allocating agency (the Agency), calculated at 3.43% and 8.01% of qualified acquisition and rehabilitation costs, respectively. The annual credit was \$1,000,000 and was prorated in 2005, the first year. The tax credits expired in 2015.

Provisions of Section 42 of the Internal Revenue Code regulate the use of the Project as to occupancy eligibility and unit gross rent, among other requirements. Recapture of low income housing tax credits could result in a required repayment of a portion of the credits if these provisions are not met during the first 10 years of the project. Requirements during this time period were met satisfactorily.

Additionally, the Company has entered into an Extended Use Housing Agreement with the Agency. This agreement requires the Project to maintain the provisions of Section 42 of the Internal Revenue Code for a minimum of 30 years, and to set aside 79 residential apartment units for low-income occupants.

#### **Notes to Consolidated Financial Statements**

#### Note 1. Nature of Organization and Significant Accounting Policies (Continued)

**Functional allocation of expenses:** Expenses directly related to a program or supporting activity are directly distributed to that activity. In addition, the financial statements report certain categories of expenses that are attributable to one or more program or supporting activities of the Organization. Those expenses include salaries and related benefits, information technology, depreciation, and interest. These expenses are allocated based upon management's estimate of the percentage attributable to each program, using time estimates of where efforts are made, for each employee.

**Advertising costs:** The Organization expenses advertising costs as they are incurred. Advertising expense for the years ended December 31, 2019 and 2018, totaled \$45,992 and \$97,568, respectively.

**Income taxes:** The Organization is exempt from Federal income taxes as an organization (not a private foundation) formed for charitable purposes under Section 501(c)(3) of the Internal Revenue Code. The Organization is also exempt from state income taxes. Donors may deduct contributions made to the Organization pursuant to Internal Revenue Code regulations.

The Company, a for-profit entity, is a limited liability company treated as a partnership for income tax purposes and, therefore, does not pay federal or state income taxes on its taxable income. Instead, those members who are subject to taxation are liable for federal and state income taxes on the Company's taxable income.

YWCA Clarendon, Inc., a for-profit entity, is treated as a C-corporation for income tax purposes. Should it have taxable income, a provision for income taxes would be included in the accompanying consolidated financial statements.

**Uncertainty of income taxes:** The Organization follows the FASB ASC 740, Income Taxes, which clarifies the accounting for uncertainty in income taxes by prescribing the recognition threshold a tax position is required to meet before being recognized in the consolidated financial statements. The Organization recognizes a tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities. Management evaluated the Organization's tax positions and concluded that the Organization has no material uncertainties in income taxes as of December 31, 2019 and 2018. The Organization is no longer subject to income tax examinations by the U.S. federal, state, or local tax authorities for three fiscal years from the filing date.

**Use of estimates:** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Reclassification:** Certain reclassifications have been made to the 2018 consolidated financial statements in order to conform to the 2019 presentation. The reclassifications did not result in a change in previously reported change in net assets.

**Recently adopted accounting standards:** In January 2016, the FASB issued ASU 2016-01, *Financial Instruments—Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities*, which updates certain aspects of recognition, measurement, presentation and disclosure of financial instruments. ASU 2016-01 became effective for the Organization on January 1, 2019. The adoption of the new standard did not have a material impact to the consolidated financial statements.

#### **Notes to Consolidated Financial Statements**

# Note 1. Nature of Organization and Significant Accounting Policies (Continued)

In August 2016, the FASB issued ASU 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments.* ASU 2016-15 provides guidance on how certain cash receipts and cash payments should be presented and classified in the statement of cash flows with the objective of reducing existing diversity in practice with respect to these items. ASU 2016-15 became effective for the Organization on January 1, 2019. This ASU was adopted during the year ended December 31, 2019, and did not have a material effect on the consolidated financial statements.

In November 2016, the FASB issued ASU 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash (a consensus of the FASB Emerging Issues Task Force)*, which provides guidance on the presentation of restricted cash or restricted cash equivalents in the statement of cash flows. ASU 2016-18 was effective for the Organization beginning on January 1, 2019. This ASU was adopted during the year ended December 31, 2019, and was applied retrospectively to the year ended December 31, 2018.

In June 2018, the FASB issued ASU 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made.* This ASU clarifies the guidance for reevaluating whether a transaction is reciprocal (i.e. an exchange transaction) or nonreciprocal (i.e., a contribution) and for distinguishing between conditional and unconditional contributions. The ASU also clarifies the guidance used by entities other than not-for-profits to identify and account for contributions made. The ASU has different effective dates for resource recipients and resource providers. Additionally, the ASU provides for earlier effective dates for public business entities. Where the Organization is the resource recipient, the ASU was adopted on January 1, 2019. The impact of the adoption of this ASU did not have a material effect on the consolidated financial statements.

Recently issued accounting standards: In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e., lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether lease expense is recognized based on an effective interest method or on a straight line basis over the term of the lease, respectively. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. In November 2019, the FASB issued ASU 2019-10, which defers the effective date of ASU 2016-02 one year marking it effective for fiscal years beginning after December 15, 2020, including interim periods within those years. The Organization has not yet determined the impact to the consolidated financial statements.

In August 2018, the FASB issued ASU 2018-13, Fair Value Measurement (Topic 820): Disclosure Framework – Changes in the Disclosure Requirement for Fair Value Measurement. This ASU modifies the disclosure requirements for fair value measurements in addition to the removal of disclosures related to transfers between level 1 and level 2 of the fair value hierarchy, the policy for timing of transfers between levels, the valuation process of level 3 fair value measurements, and a roll forward of level 3 investments. Furthermore, entities are no longer required to estimate and disclose the timing of liquidity events for investments measured at fair value. Instead, the requirement to disclose such events applies only when they have been communicated to the reporting entities by the investees or announced publicly. The ASU is effective for all entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. Early adoption is permitted. The Organization is currently evaluating the impact of this ASU on the consolidated financial statements.

#### **Notes to Consolidated Financial Statements**

# Note 2. Available Resources and Liquidity

The Organization regularly monitors liquidity required to meet its operating needs. For purposes of analyzing resources available to meet general expenditures, such as operating expenses and scheduled principal payments on debt, over a twelve-month period, the Organization considers all expenditures related to its ongoing activities. At December 31, the financial assets and liquidity resources available within one year for general expenditure comprise the following:

	2019	2018
Cash and cash equivalents	\$ 1,017,312	\$ 503,022
Cash restricted for endowment	50,000	-
Rent receivable	130,270	159,111
Pledges receivable, net	231,392	72,875
Other receivables	81,728	15,500
Non-endowment investments without donor restriction	520,117	409,604
Approved endowment appropriation under the spending policy	420,000	430,000
Additional approved board designated endowment appropriation	 540,000	520,000
Total financial assets and liquidity resources available within one		
year	\$ 2,990,819	\$ 2,110,112

Additionally, not included as available is the Organization's board-designated endowment totaling \$4,421,494, its undrawn line of credit of \$500,000, and its expected rental income under non-cancelable operating leases for the year ended December 31, 2020 of \$1,157,187. Although the Organization does not intend to spend from this internally designated fund other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process or draw from its line of credit, amounts could be made available if necessary.

# Note 3. Related Party Transactions

YWCA Fina House, LLC was created by the YWCA of Greater Lawrence to develop 24 units of affordable housing in Lawrence, Massachusetts. During 2005, the Organization purchased a 21% interest in YWCA Fina House, Inc., the managing member of YWCA Fina House, LLC. During 2019, the Organization sold its entire interest in YWCA Fina House, Inc. to YWCA of Great Lawrence. As of December 31, 2018, the Organization held 21 shares of common stock at a fair value of approximately \$1 per share.

#### Note 4. Capital Contributions

The Investor Member of the Company has contributed \$16,261,158 in return for 99.99% of the profits, losses and tax credits and as of December 31, 2010, has no further capital obligation. During the year ended December 31, 2019 and 2018, the Company made a distribution of \$0 and 13,361, respectively, to the Investor Member in accordance with the Amended and Restated Operating Agreement. The remaining .01% is allocated to the Managing Member (YWCA Clarendon, Inc.) which has contributed \$132,264 to the Company in addition to \$1,115,383 in building and improvements. The Managing Member was obligated to fund operating deficits from project completion until five years after the development obligation date (January 31, 2008). As of January 31, 2013, the Managing Member was no longer obligated to fund operating deficits.

#### **Notes to Consolidated Financial Statements**

# Note 5. Pledges Receivable

Unconditional promises to give are included in the consolidated financial statements as pledges receivable and revenue in the appropriate net asset category. All pledges are due in less than one year and therefore no discount rate has been applied as of December 31, 2019 and 2018. The following is a summary as of December 31:

	2019			2018
Pledges receivable	\$	233,967	\$	75,450
Less allowance for uncollectible pledges		(2,575)		(2,575)
Pledges receivable, net	\$	231,392	\$	72,875

As of December 31, 2019, two donors accounted for 67% of the gross pledge balance recorded. As of December 31, 2018, one donor accounted for 58% of the gross pledge balance recorded.

# Note 6. Property and Equipment

Property and equipment consist of the following at December 31:

	2019			2018
Land	\$	175,000	\$	175,000
Buildings and improvements		50,575,840		50,578,145
Equipment, furniture and fixtures		1,694,792		2,463,992
		52,445,632		53,217,137
Less accumulated depreciation		(24,949,511)		(24,227,927)
_	\$	27,496,121	\$	28,989,210
Note 7. Investments				_
Investments consist of the following as of December 31:				
_	2019			2018
Cash equivalents	\$	239,002	\$	293,806
International equity mutual funds		2,824,002		2,923,962
Domestic equity mutual funds		3,811,987		3,498,088
	\$	6,874,991	\$	6,715,856

# Note 8. Beneficial Interest in Perpetual Trusts

The Organization has a beneficial interest in a charitable trust managed by a third party trustee. An independent custodian invests the funds related to the trust. Due to the permanent nature of the trust, the Organization recognizes its interest in the fair value of the trust assets on the consolidated statement of financial position as beneficial interest in perpetual trust and it is included in net assets with donor restrictions.

Income earned on the beneficial interest is paid to the Organization each year in accordance with the trust document. Income received during the year ended December 31, 2019 and 2018, totaled \$1,528 and \$965 respectively, and is included within without donor restrictions contributions on the consolidated statement of activities. The net change in the value of the asset is recorded as change in beneficial interest in perpetual trust on the consolidated statements of activities and totaled \$5,493 and \$(4,947) for the years ended December 31, 2019 and 2018, respectively.

#### **Notes to Consolidated Financial Statements**

#### Note 9. Fair Value Measurements

Under the FASB's authoritative guidance on fair value measurements, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Organization uses various methods including market, income and cost approaches. Based on these approaches, the Organization often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and or the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable inputs. The Organization utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used in the valuation techniques the Organization is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and reliability of the information used to determine fair value. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

- **Level 1:** Quoted prices for identical assets and liabilities traded in active exchange markets, such as the New York Stock Exchange.
- **Level 2:** Observable inputs other than Level 1 including quoted prices for similar assets or liabilities, quoted prices in less active markets, or other observable inputs that can be corroborated by observable market data. Level 2 also includes derivative contracts whose value is determined using a pricing model with observable market inputs or can be derived principally from or corroborated by observable market data.
- **Level 3:** Unobservable inputs supported by little or no market activity for financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation; also includes observable inputs for nonbinding single dealer quotes not corroborated by observable market data.

While the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

During the years ended December 31, 2019 and 2018, there were no changes to the Organization's valuation techniques that had, or are expected to have, a material impact on its statement of financial position or changes in net assets/members' equity.

The following is a description of the valuation methodologies used for instruments measured at fair value:

**Cash equivalents:** The carrying value of cash equivalents approximates fair value because the maturities are less than three months.

**International equity mutual funds and domestic equity mutual funds:** The fair value of international equity mutual funds and domestic equity mutual funds is the market value based on quoted market prices.

**Derivative Instrument:** Derivatives are fair valued according to their classification as over-the-counter (OTC). OTC derivatives consist of interest rate swap contract. These derivatives are fair valued under Level 2 using third party services. Observable market inputs include yield curves (the LIBOR swap curve, counterparty credit risk, and other related data). Credit valuation adjustments are required to reflect both our own nonperformance risk and the respective counterparty's nonperformance risk. These adjustments are determined generally by applying a credit spread for the counterparty or the Organization as appropriate to the total expected exposure of the derivative.

#### **Notes to Consolidated Financial Statements**

# Note 9. Fair Value Measurements (Continued)

**Beneficial interest in perpetual trust:** The fair value of the beneficial interest in perpetual trust is based on quoted market prices of underlying investments. An independent third party trustee manages the assets held in trust, and the Organization has no authority over investment decisions. Thus, they are classified as Level 3 within the fair value hierarchy levels.

The following table summarizes the Organization's assets and liabilities measured at fair value on a recurring basis by level, within the fair value hierarchy at December 31:

				20	19		
Description		Level 1		Level 2		Level 3	Total
Assets Investments (Note 7):							
Cash equivalents	\$	239,002	\$	-	\$	_	\$ 239,002
International equity mutual funds	·	2,824,002	·	-	·	-	2,824,002
Domestic equity mutual funds		3,811,987		-		-	3,811,987
Total investments		6,874,991		-		-	6,874,991
Beneficial Interest in perpetual trust (Note 8)		-		-		38,024	38,024
	\$	6,874,991	\$	-	\$	38,024	\$ 6,913,015
Liabilities Interest rate swap contract (Note 12)	\$	-	\$	(1,119,024)	\$	-	\$ (1,119,024)
					018		
Description		Level 1		Level 2		Level 3	Total
Assets Investments (Note 7):							
Cash equivalents <sup>′</sup>	\$	293,806	\$	-	\$	-	\$ 293,806
International equity mutual funds		2,923,962		-		-	2,923,962
Domestic equity mutual funds		3,498,088		-		-	3,498,088
Total investments		6,715,856		-		-	6,715,856
Beneficial Interest in perpetual trust (Note 8)		-		-		32,531	32,531
	\$	6,715,856	\$	-	\$	32,531	\$ 6,748,387
Liabilities Interest rate swap contract (Note 12)	\$	_	\$	(1,223,393)	\$	_	\$ (1,223,393)
( '/			· ·	, , -,/	-		 , -,

The changes in assets measured at fair value for which the Organization has used Level 3 inputs to determine fair value are as follows:

	 eficial erest
Balance, December 31, 2017 Change in split interest agreement Balance, December 31, 2018	\$ 37,478 (4,947) 32,531
Change in split interest agreement Balance, December 31, 2019	\$ 5,493 38,024

#### **Notes to Consolidated Financial Statements**

#### Note 9. Fair Value Measurements (Continued)

The following table presents quantitative information about significant unobservable inputs used in Level 3 fair value measurements at December 31:

	2019 ir Value	Fa	2018 air Value	Valuation Technique	Unobservable Input	Range (Weighted Average)
Beneficial interest in trusts	\$ 38,024	\$	32,531	Market approach based on underlying securities	None	N/A

# Note 10. Notes Payable

**DHCD:** The Department of Housing and Community Development (DHCD) has provided financing to the Company in the form of a \$750,000 HOME Loan. This note bears interest at the greater of 5.12% or the Applicable Federal Rate (AFR). As of December 31, 2019 and 2018, the interest rate was 5.12%. Interest began accruing on the date of the first draw and compounds annually. All interest and principal are due on the maturity date, December 2033. As of December 31, 2019 and 2018, \$750,000 has been drawn against the note, and \$853,952 and \$775,830 of interest has been accrued, respectively. Interest expense totaled \$78,122 and \$74,317 at December 31, 2019 and 2018, respectively. This note is secured by all business assets of the Company.

**CEDAC:** The Community Economic Development Assistance Corporation (CEDAC) has provided financing to the Company in the form of a \$750,000 HIF Loan. As of December 31, 2018 and 2017, \$750,000 has been drawn against the note. On September 5, 2007, the Company signed an amendment to reduce the interest rate to 0%, and retroactively reduce the interest to zero to the date the note was assigned (January 1, 2006). Payments are due annually to the extent Gross Cash Receipts exceeds 105% of Gross Cash Expenditures, as those terms are defined. Unpaid principal and interest accrued are due on the maturity date, December 2033. As of December 31, 2019 and 2018, \$39,733 of interest has been accrued for years prior to the 2007 amendment. This note is secured by all business assets of the Company.

**DND:** The City of Boston Department of Neighborhood Development (DND) has provided additional financing to the Company through two loans in the amounts of \$1,000,000 and \$250,000. As of December 31, 2019 and 2018, \$1,250,000 has been drawn against the notes. These notes bear simple interest at 1% per annum. Interest began accruing on the date of the first draw and totaled \$191,047 and \$178,547, respectively, as of December 31, 2019 and 2018. Unpaid principal and interest are due on the maturity date, August 2036. Interest expense totaled \$12,500 for the years ended December 31, 2019 and 2018. This note is secured by all business assets of the Company. Principal and interest payments on all of the above notes payable are subject to available cash flow from the Company's operations or are deferred until maturity.

Future maturities of notes payable are as follows for the years ending December 31:

2020	\$ -
2021	-
2022	-
2023	-
2024	-
Thereafter	2,750,000
	\$ 2,570,000

#### **Notes to Consolidated Financial Statements**

# Note 11. Mortgage Notes Payable

Permanent financing with the Massachusetts Housing Partnership (MHP) in the original amount of \$20,550,000 is evidenced by three promissory notes. These notes are secured by all business assets of the Company.

The first note, in the amount of \$9,000,000, bears a 6.95% annual interest rate. Payments of principal and interest are due monthly, and began in June 2007. Payments based on a 30-year amortization schedule of principal and interest are due through July 2022, at which time a balloon payment will be due.

The second note, in an amount of \$5,775,000, bears interest at the one month LIBOR rate plus one hundred seventy-five basis points (3.5% and 4.21% at December 31, 2019 and 2018), respectively) per annum, subject to the swap agreement, which is discussed in Note 12. Payments of interest only were due monthly through June 15, 2006. Payments based on a 30-year amortization schedule of principal and interest are due through July 2022, at which time a balloon payment will be due.

The third note, also in an amount of \$5,775,000, bears interest at the one month LIBOR rate plus one hundred seventy-five basis points (3.5% and 4.21% at December 31, 2019 and 2018) per annum, subject to the swap agreement, which is discussed in Note 12. Payments of interest only were due monthly through June 15, 2006. Payments based on a 30-year amortization schedule of principal and interest are due through July 2022, at which time a balloon payment will be due.

The precise resulting impact of the United Kingdom's departure from the European Union (the EU), commonly referred to as Brexit, are not yet known. The effect on the United Kingdom's economy will likely depend on the nature of trade relations with the EU and other major economics following its exit, which are matters to be negotiated. The outcomes may cause increased volatility and have a significant adverse impact on world financial markets, other international trade agreements, and the United Kingdom and European economics, as well as the broader global economy for some time, which could significantly adversely affect the interest rate on the Company's notes payable and the value of the swap with exposure to LIBOR.

The notes are payable in monthly installments of approximately \$140,921 for principal and interest. The notes also require monthly deposits to the reserve for replacement in the amount of \$11,754 (\$11,194 during the year ended December 31, 2018). In addition, monthly deposits of \$41,940 (\$45,576 during the year ended December 31, 2018) were made to escrow real estate taxes and sewer and water charges.

Under the amended terms of the permanent financing with MHP, the Company is required to maintain a debt coverage ratio for the loan of at least 1.10 and a debt coverage ratio of 1.05 for all debt and a loan to value ratio of 90% or less. The loan to value ratio is tested from time to time at lenders' discretion at the Company's cost. During 2019 and 2018, the Company met the required debt coverage ratios and the loan to value ratio. The Company is also required to provide for an irrevocable letter of credit that combined with operating reserve will equal \$880,000.

As of December 31, 2019 and 2018, principal of \$16,834,847 and \$17,256,309, respectively, remains unpaid. Interest expense for 2019 and 2018 was \$1,285,673 and \$1,319,287, respectively, of which \$69,906 and \$76,159, respectively, is accrued at year-end.

#### **Notes to Consolidated Financial Statements**

# Note 11. Mortgage Notes Payable (Continued)

Future maturities of mortgages payable are as follows for the years ending December 31:

	L	₋ong-Term Debt	Deferred Financing Costs	Net
2020 2021 2022	\$	453,990 489,041 15,891,816 16,834,847	\$ (14,025) (14,025) (6,426) (34,476)	\$ 439,965 475,016 15,885,390 16,800,371

#### Note 12. Interest Rate Swap Contract

The Company has entered into an Interest Rate Swap (SWAP) agreement to reduce the impact of interest rate fluctuations on its variable rate borrowings. The SWAP is not held for trading or other speculative purposes, became effective as of December 19, 2003, and matures on July 19, 2022. The value of the swap instrument represents the estimated cost to the Company to cancel the agreement at the reporting date, which is based on pricing models that consider risks and market factors.

By using derivative financial instruments to manage changes in interest rates, the Company exposes itself to credit risk and market risk. The credit risk is the risk of a counterparty not performing under the terms of the SWAP. The counterparty to the SWAP is a major financial institution, which has an A- credit rating by Standard & Poor's Ratings Group. The Company monitors the credit rating of the counterparty periodically and the amount of the Company's debt subject to the SWAP agreement with any one party. Therefore, the Company believes the likelihood of realizing material losses from counterparty non-performance is remote.

Market risk is the adverse effect of the value of the financial instrument that results from a change in interest rates. The market risk associated with interest-rate contracts is managed by the establishment and monitoring of parameters that limit the types and degree to market risk that may be undertaken. These risks are managed by the Company's management, and it is management's intent to hold all derivative agreements to term.

The Company has an interest rate swap agreement relating to the second and third notes (Note 11) that effectively converts the Company's variable interest rate to a fixed rate of 7.79%. This swap is utilized to manage interest rate exposure. The differential to be paid or received on the swap agreement is accrued as interest rates change and is recognized over the life of the agreement in interest expense. The notional amount is \$9,808,061 and \$10,011,282 as of December 31, 2019 and 2018, respectively.

Fair Value of Derivative Instruments not Designated as Hedging Instruments on the Consolidated Statements of Financial Position as of December 31, 2019 and 2018

	01.1.5			01 1 1	<u> </u>
	Statement of		Fair	Statement of	Fair
	Financial Position	\	√alue	Financial Position	Value
Derivative	Location	2	2019	Location	2018
Interest rate contract	Long-term liabilities	\$ 1	1,119,024	Long-term liabilities	\$ 1,223,393

#### **Notes to Consolidated Financial Statements**

# Note 12. Interest Rate Swap Contract (Continued)

The Effect of Derivative Instruments on the Consolidated Statement of Activities for the Years Ended December 31, 2019 and 2018

	Location of Gain	Amount of Gain			in
	Recognized in Non-Operating	Recognized in Non-Operating			perating
Derivative	Income Without Donor Restrictions	Income Without Donor Restriction			Restrictions
		2019 20		2018	
	Change in fair value of interest rate				
Interest rate swap contract	swap contract	\$	104,369	\$	497,955

#### Note 13. Line of Credit

The Organization has a \$500,000 line of credit agreement with a bank that bears interest at 6.00%. The line must be paid to zero over a period of no less than 30 consecutive days in each successive annual period. The line is subject to an annual review and renewal on July 31 each year. There was no outstanding balance as of December 31, 2019 and 2018.

# Note 14. Operating Leases

The Organization leases equipment under various non-cancelable operating leases that are effective through calendar year 2023. Rent expense incurred by the Organization under these lease agreements was \$5,761 and \$6,754, respectively, for the years ended December 31, 2019 and 2018.

Future minimum rental payments over the next five years and in the aggregate under non-cancelable operating leases having remaining terms in excess of one year are as follows for the years ending December 31:

2020	\$ 5	5,765
2021	4	1,487
2022	4	1,487
2023		748
	\$ 15	5,488

# Note 15. Rental Income

The Company leases space to commercial tenants for various lengths of time through 2026. These leases provide for specific monthly payments plus reimbursement for certain operating costs. Additionally, many of these leases call for renewal at the option of the lessee. For the years ended December 31, 2019 and 2018, revenue related to these leases totaled \$1,151,717 and \$1,161,330, respectively.

The following is a summary of minimum future rentals under non-cancelable operating leases for the year ending December 31:

2020	\$ 1,157,187
2021	1,007,880
2022	746,685
2023	493,263
2024	239,472
Thereafter	373,193
	\$ 4,017,680

#### **Notes to Consolidated Financial Statements**

# Note 15. Rental Income (Continued)

Four tenants represented greater than 10% of total commercial rental revenue and 71% and 54% in the aggregate, respectively, for the years ended 2019 and 2018.

	A	В	С	D
Lease expiration date	6/30/2026	2/28/2023	06/30/2021	12/31/2023
Percent of rental income	15%	12%	26%	14%
Percent of future rental income	32%	12%	13%	18%
Termination options	None	None	None	None
Extension options	One	One	Two	One

The Company also leases residential units through short-term lease agreements. For the years ending December 31, 2019 and 2018, revenue related to these leases totaled \$2,061,466 and \$1,941,967, respectively.

#### Note 16. Pension Plan

The Organization is a participating employer sponsor of the YWCA Retirement Fund, Inc. (the Fund), a multiple employer cash balance defined benefit plan. The plan annually elects to contribute up to 10% of eligible employees' annual compensation. For the years ended December 31, 2019 and 2018, 3% was elected. Employees are eligible when they provide 1,000 hours of service each year for two years. Optional payments by employees are allowed up to 10% of annual compensation, which vest immediately. The Organization's contributions are fully vested immediately. The actuarial present value of the benefit obligation and fair value of plan assets are not available separately for each employer that participates in the plan.

The Organization's policy is to fund pension costs as they are incurred. Pension expense was \$26,562 and \$17,827, respectively, for the years ended December 31, 2019 and 2018. This expense is included in salaries, wages and benefits in the accompanying consolidated financial statements. As a participating employer sponsor, the only obligation of the Organization is to make contributions on behalf of its employees. All other obligations associated with this plan are the responsibility of the national Organization.

#### **Notes to Consolidated Financial Statements**

#### Note 17. Net Assets

Net assets with donor restrictions consist of the following at December 31:

	2019	2018
Subject to appropriation and expenditure when a specific event occurs:		
Program activities	\$ 70,000	\$ 90,000
Subject to the passage of time:		
Grants and pledges	 532,059	504,059
Subject to Organization spending policy and appropriation: Investments in perpetuity (including original gifts totaling \$1,703,260 and \$1,626,523 as of December 2019 and 2018) and the investment income from which is expendable to support:	4 022 200	1 670 961
Operations	 1,933,380	1,670,861
Not subject to spending policy or appropriations Beneficial interest in perpetual trust	 38,024	32,531
Total net assets with donor restrictions	\$ 2,573,463	\$ 2,297,451

The Organization's Board of Directors has designated \$4,421,494 and \$4,554,391 of net assets without donor restrictions for the purposes of endowment as of December 31, 2019 and 2018, respectively.

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of the passage of time or other events specified by donors as follows for the year ended December 31:

	 2019	2018
Release of purpose and time restrictions:		·
Pledges/time restrictions	\$ 50,000	\$ 6,500
Program activities	90,000	1,750
Technology and training	_	73,000
	\$ 140,000	\$ 81,250

#### Note 18. Endowment Net Assets

The Organization's endowment consists of approximately five individual funds established for a variety of purposes, including both donor restricted endowment funds and funds designated by the Board to function as endowments (board designated endowment).

#### **Notes to Consolidated Financial Statements**

# Note 18. Endowment Net Assets (Continued)

The following is a summary of endowment net asset composition by type of fund at December 31:

Without Donor	With Donor	
Restrictions	Restrictions	Total
\$ - 4,421,494	\$ 1,933,380 -	\$ 1,933,380 4,421,494
\$ 4,421,494	\$ 1,933,380	\$ 6,354,874
Without Donor Restrictions With Donor Restrictions		Total
\$ - 4,554,391	\$ 1,670,861 -	\$ 1,670,861 4,554,391
\$ 4,554,391	\$ 1,670,861	\$ 6,225,252
	\$ - 4,421,494 \$ 4,421,494 Without Donor Restrictions \$ - 4,554,391	Restrictions         Restrictions           \$ - \$ 1,933,380           4,421,494         - \$ 1,933,380           Without Donor Restrictions         With Donor Restrictions           \$ - \$ 1,670,861         4,554,391

The following is a summary of changes in the endowment net assets for the years ended December 31:

2019	Without Donor Restrictions	With Donor Restrictions	Total	
Endowment net assets, beginning of year	\$ 4,554,391	\$ 1,670,861	\$	6,225,252
Investment income (loss), net	738,140	262,519		1,000,659
Appropriation of endowment assets for expenditures Endowment net assets, end of year	(871,037) \$ 4,421,494	\$ 1,933,380	\$	(871,037) 6,354,874
			Total	
2018	Without Donor Restrictions	With Donor Restrictions		Total
2018  Endowment net assets, beginning of year			\$	Total 7,738,022
	Restrictions	Restrictions	\$	
Endowment net assets, beginning of year	Restrictions \$ 5,911,437	Restrictions \$ 1,826,585	\$	7,738,022

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the donor requires the Organization to retain as a fund of perpetual duration. As of December 31, 2019, there were no underwater endowment funds. As of December 31, 2018, funds with an original gift value of \$147,777, respectively, were under water by \$5,083. These unrealized losses have been recorded as reductions in net assets with donor restrictions.

#### **Notes to Consolidated Financial Statements**

#### Note 19. Concentration of Credit Risk

The Organization maintains its cash and cash equivalent balances in various Massachusetts banks, which at times may exceed federally insured limits. The Organization has not experienced any losses in such accounts, and monitors the credit-worthiness of the financial institutions with which it conducts business. Management believes the Organization is not exposed to any significant credit risk with respect to its cash balances.

# Note 20. Contingencies

The Organization is subject to a variety of suits and proceedings arising in the ordinary course of business. In the opinion of management, no litigation, individually or in the aggregate, currently pending or, to the knowledge of the Organization, threatened against it will result in a material adverse effect on its financial condition.

# Note 21. Non-Controlling Interest

The following is a summary of the changes in net assets and the non-controlling interest attributable to the investor member's interests in the Company at December 31:

2019	Without donor restrictions	With donor restrictions	Non- controlling interest	Eliminations	Total	
Balance at beginning of year	\$ 14,059,404	\$ 2,297,451	\$ 847,633	\$ (2,492,272)	\$ 14,712,216	
Change in net assets						
Operating revenues and support	2,666,312	7,000	-	(241,419)	2,431,893	
Operating expenses	(2,330,013)	-	-	120,066	(2,209,947)	
Rental/hotel income	776	-	7,764,073	(120,066)	7,644,783	
Rental/hotel expenses	(91,307)	-	(8,477,608)	258,598	(8,310,317)	
Non-operating revenues (losses)	(37,372)	268,012	104,357	(17,057)	317,940	
Balance at end of year	\$ 14,267,800	\$ 2,572,463	\$ 238,455	\$ (2,492,150)	\$ 14,586,568	

2018	Without donor restrictions	With donor restrictions	Non- controlling interest	Eliminations	Total	
Balance at beginning of year Change in net assets	\$ 15,336,748	\$ 2,405,450	\$ 1,240,694	\$ (2,492,348)	\$ 16,490,544	
Operating revenues and support	2,460,313	52,672	-	(359,769)	2,153,216	
Operating expenses	(2,218,093)	-	-	107,485	(2,110,608)	
Depreciation expense	(16,259)	-	-	-	(16,259)	
Rental/hotel income	787	-	7,868,800	(107,485)	7,762,102	
Rental/hotel expenses	(149,990)	-	(8,746,407)	376,637	(8,519,760)	
Non-operating revenues (losses)	(1,354,102)	(160,671)	484,546	(16,792)	(1,047,019)	
Balance at end of year	\$ 14,059,404	\$ 2,297,451	\$ 847,633	\$ (2,492,272)	\$ 14,712,216	

#### **Notes to Consolidated Financial Statements**

#### Note 22. Subsequent Events

The Organization evaluated subsequent events through June 29, 2020, when the financial statements were available to be issued.

On January 30, 2020, the World Health Organization declared the coronavirus outbreak a "Public Health Emergency of International Concern" and on March 10, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of the coronavirus include restrictions on travel, and quarantines in certain areas, and forced closures for certain types of public places and businesses. The coronavirus and actions taken to mitigate it have had and are expected to continue to have an adverse impact on the economies and financial markets of many countries, including the geographical area in with the Organization operates. While it is unknown how long these conditions will last and what the complete financial effect will be to the Organization, the Organization has experienced negative impacts to revenue resulting from the closure of its hotel in March 2020. The Organization expects to reopen the hotel in July 2020.

On April 17, 2020, the Organization received a loan from Eastern Bank in the aggregate amount of \$294,460 pursuant to the Paycheck Protection Program (the PPP) under Division A, Title I of the Cares Act, which was enacted on March 27, 2020.

The Loan, which was in the form of a Note dated April 17, 2020, matures on April 17, 2022 and bears interest at a rate of 1% per annum, payable monthly commencing on November 17, 2020. The Note may be prepaid by the Borrower at any time prior to maturity with no prepayment penalties. Funds from the Loan may only be used for payroll costs, costs used to continue group health care benefits, mortgage payments, rent, utilities, and interest on debt obligations entered into before February 15, 2020. The Organization intends to use the entire Loan amount for qualifying expenses. Under the terms of the PPP, certain amounts of the Loan may be forgiven if they are used for qualifying expenses as described in the CARES Act. On June 5, 2020, there was an amendment to the CARES Act signed into law affecting the PPP. This amendment lengthens the covered time period for loan forgiveness and also modifies certain conditions of the loan creating additional flexibility in regards to how the funds must be spent.



RSM US LLP

# **Independent Auditor's Report on the Supplementary Information**

Boards of Directors Young Women's Christian Organization of Boston, Inc. and Affiliates

We have audited the consolidated financial statements of Young Women's Christian Organization of Boston, Inc. and Affiliates as of and for the years ended December 31, 2019 and 2018, and have issued our report thereon, dated June 29, 2020, which contained an unmodified opinion on those consolidated financial statements.

Our audits were performed for the purpose of forming an opinion on the consolidated financial statements as a whole.

The accompanying supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

RSM US LLP

Boston, Massachusetts June 29, 2020

# Consolidating Statement of Financial Position December 31, 2019

Assets           Current assets:         Cash and equivalents         \$ 318,331         698,981         - \$ 1,017,312         - 3,0270         - 130,270         - 130,270         - 130,270         - 130,270         - 130,270         - 130,270         - 130,270         - 231,392         - 231,392         - 231,392         - 231,392         - 231,392         - 231,392         - 231,392         - 331,728         - 331,	231,392 81,728
Cash and equivalents       \$ 318,331       698,981       -       \$ 1,017,312       -         Rent receivable       -       130,270       -       130,270       -         Related party receivables       -       71,283       -       71,283       (71,283         Pledges receivable, net       231,392       -       -       231,392       -         Other receivables       81,728       -       -       81,728       -         Prepaid expenses       62,014       56,039       -       118,053       -	130,270 3) - 231,392 81,728
Rent receivable     -     130,270     -     130,270     -       Related party receivables     -     71,283     -     71,283     (71,283       Pledges receivable, net     231,392     -     -     231,392     -       Other receivables     81,728     -     -     81,728     -       Prepaid expenses     62,014     56,039     -     118,053     -	130,270 3) - 231,392 81,728
Related party receivables     -     71,283     -     71,283     (71,283       Pledges receivable, net     231,392     -     -     231,392     -       Other receivables     81,728     -     -     81,728     -       Prepaid expenses     62,014     56,039     -     118,053     -	3) - 231,392 81,728
Pledges receivable, net       231,392       -       -       231,392       -         Other receivables       81,728       -       -       81,728       -         Prepaid expenses       62,014       56,039       -       118,053       -	231,392 81,728
Other receivables         81,728         -         -         81,728         -           Prepaid expenses         62,014         56,039         -         118,053         -	81,728
Prepaid expenses 62,014 56,039 - 118,053 -	
Tenant security denosits - 176 675 - 176 675 -	118,053
- 170,070 - 170,070 -	176,675
Escrow deposits 642,818 - 642,818 -	642,818
Total current assets 693,465 1,776,066 - 2,469,531 (71,28	3) 2,398,248
Property and equipment, net <u>175,000</u> <u>27,321,121</u> - <u>27,496,121</u> -	27,496,121
Other assets:	
Cash restricted for endowment 50,000 50,000 -	50,000
Investments 6.874.991 6.874.991 -	6,874,991
Investment in affiliates 1,246,075 - 1,246,075 2,492,150 (2,492,15	
Sponsor notes and accrued interest receivable 3,727,553 3,727,553 (3,727,553	
Development fee receivable 1,653,438 1,653,438 (1,653,438	
Ground lease and accrued interest receivable 183,949 183,949 (183,949	
Management fee receivable 7,054 7,054 (7,05	
Deferred rent - 196,645 - 196,645 -	196,645
Deferred costs, net - 119,551 - 119,551 -	119.551
Beneficial interest in perpetual trust 38,024 38,024 -	38,024
Total other assets 13,781,084 316,196 1,246,075 15,343,355 (8,064,14	
Total assets \$ 14,649,549 \$ 29,413,383 \$ 1,246,075 \$ 45,309,007 \$ (8,135,42	7) \$ 37,173,580
Liabilities and Net Assets/Members' Equity	
Current liabilities:	
Mortgage notes payable - current portion, net of	
deferred financing costs \$ - \$ 453,990 \$ - \$ 453,990 \$ -	\$ 453,990
Accounts payable and accrued expenses 232,601 467,379 - 699,980 (71,28	
Deferred revenue 68,835 26,306 - 95,141 -	95,141
Tenant security deposits 109,046 - 109,046 -	109,046
Total current liabilities         301,436         1,056,721         -         1,358,157         (71,28)	3) 1,286,874
Long-term liabilities:	
Notes payable - 2,750,000 - 2,750,000 -	2,750,000
Mortgage notes payable, net of current portion	
and deferred financing costs - 16,346,381 - 16,346,381 -	16,346,381
Sponsor note and accrued interest payable - 3,727,553 - 3,727,553 (3,727,553	3) -
Development fee payable - 1,653,438 - 1,653,438 (1,653,438	8) -
Ground lease and accrued interest payable - 183,949 - 183,949 (183,949	9) -
Management fee payable - 7,054 - 7,054 (7,05	4) -
Accrued interest payable - 1,084,733 - 1,084,733 -	1,084,733
Fair value interest rate swap contract - 1,119,024 - 1,119,024 -	1,119,024
Total long-term liabilities - 26,872,132 - 26,872,132 (5,571,99	4) 21,300,138
Total liabilities 301,436 27,928,853 - 28,230,289 (5,643,27	7) 22,587,012
Net assets/members' equity:	
Without donor restrictions/members' equity: 11,775,650 1,246,075 1,246,075 14,267,800 (2,492,15	0) 11,775,650
With donor restrictions 2,572,463 2,572,463 -	2,572,463
Noncontrolling interest - 238,455 - 238,455 -	238,455
Total net assets/members' equity 14,348,113 1,484,530 1,246,075 17,078,718 (2,492,15	
Total liabilities and net assets/members' equity \$ 14,649,549 \$ 29,413,383 \$ 1,246,075 \$ 45,309,007 \$ (8,135,42)	7) \$ 37,173,580

#### Consolidating Statement of Activities Year Ended December 31, 2019

								Totals	
	Y	WCA Boston, Inc.				•	Without Donor		
	Without Donor	With Donor		Clarendon	YWCA	Eliminating	Restrictions/	With Donor	Consolidated
	Restrictions	Restrictions	Totals	Residences, LLC Cla	arendon, Inc.	Entries	Members' Equity	Restrictions	Totals
Operating revenues and support:									
Foundation and corporate contributions	\$ 171,146 \$	150,000 \$	321,146	\$ - \$	-	\$ -	\$ 171,146	\$ 150,000	\$ 321,146
Individuals' contributions	302,153	-	302,153	-	-	-	302,153	-	302,153
State contributions	49,556	-	49,556	-	-	-	49,556	-	49,556
United Way revenue	19,000	-	19,000	-	-	-	19,000	-	19,000
Special events revenue (net of expenses of \$44,570)	252,784	-	252,784	-	-	-	252,784	-	252,784
Donated services	39,439	-	39,439	-	-	-	39,439	-	39,439
Program revenue	379,778	-	379,778	-	-	-	379,778	-	379,778
Investment return designated for operations	871,037	-	871,037	-	-	-	871,037	-	871,037
Provision for uncollectible pledges	-	(3,000)	(3,000)	-	-	-		(3,000)	(3,000)
Rental activities: ground lease and management fee income	241,419	-	241,419	-	-	(241,419)	_	-	-
Net assets released from restrictions	140.000	(140,000)	-	-	-	-	140.000	(140,000)	-
Total operating revenues and support	2,466,312	7,000	2,473,312		-	(241,419)	2,224,893	7,000	2,231,893
		, , , , , , , , , , , , , , , , , , , ,				( , , , ,	, , , , , , , , , , , , , , , , , , , ,	,	
Expenses:									
Program	1,633,589		1,633,589	-	-	(84,301)	1,549,288	-	1,549,288
Management, general and administrative	278.716		278,716	-	-	(14,622)	264.094	-	264.094
Fundraising	417,708		417,708	-	-	(21,143)	396,565	-	396,565
Total expenses	2,330,013		2,330,013		-	(120,066)	2,209,947	-	2,209,947
			, ,			( -,,	, , .		
Operating gain (loss) before									
net rental activities	136,299	7.000	143,299	_	_	(121,353)	14,946	7,000	21,946
		.,	,			(:=:,:::)	,	.,	
Rental/hotel activities:									
Rental/hotel income	_	_	_	7,764,849	_	(120,066)	7,644,783	_	7,644,783
Rental/hotel expense	(90.459)	_	(90,459)	(8,478,456)	_	258,598	(8,310,317)	_	(8,310,317)
Net rental activities	(90,459)		(90,459)	(713,607)	_	138,532	(665,534)	_	(665,534)
Titl Villal doll tillo	(00,100)		(00, 100)	(1.10,001)		100,002	(000,001)		(000,001)
Operating gain (loss)	45,840	7.000	52,840	(713,607)	_	17.179	(650,588)	7,000	(643,588)
- F <b>3 3</b> ()		.,	,- :-	(1.15,551)		,	(000,000)	.,	(0.10,000)
Non-operating revenues (losses):									
Net non-endowment investment loss	78.395	-	78.395	-	-	-	78,395	-	78.395
Net endowment investment return	738,140	262,519	1,000,659	-	(61)	122	738,201	262,519	1,000,720
Investment return designated for operations	(871,037)	· -	(871,037)	-	- ′	-	(871,037)		(871,037)
Change in beneficial interest in perpetual trust	` <u>-</u> ′	5.493	5,493	-	-	-	` - ′	5,493	5,493
Change in fair value on interest rate swap contract	-	-	-	104,369	-	-	104,369	-	104,369
Interest on related party receivables	17,179		17,179	-	-	(17,179)	-	-	-
Distribution to investor member	-		-		-	-	_	-	-
Other non-operating revenue	200.000	_	200.000	_	_	_	200.000	_	200.000
Total non-operating revenues (losses)	162.677	268,012	430,689	104,369	(61)	(17,057)	249,928	268,012	517,940
					(-/	( , , , , ,	- 7-		
	208,517	275,012	483,529	(609,238)	(61)	122	(400,660)	275,012	(125,648)
Net assets/members' equity at beginning of year	11,567,133	2,297,451	13,864,584	2,093,768	1,246,136	(2,492,272)	12,414,765	2,297,451	14,712,216
Net assets/members' equity at end of year	\$ 11,775,650 \$	2,572,463 \$	14,348,113	\$ 1,484,530 \$	1,246,075	\$ (2,492,150)	\$ 12,014,105	\$ 2,572,463	\$ 14,586,568
• • •									